

IKS (NE) Sample and Display Programs Effective November 1, 2011

Samples and displays are one of the most effective tools you can use to successfully sell IKS products. Below is a description of our sample and display programs available to all our customers.

Sample Program

We will provide you with sample mini fronts (SB-mini) in each of the lines that we offer and one sample cabinet (B15) for \$80. Please specify which style/color B15 you want when ordering samples. Samples must be paid for before being shipped unless you have established a credit account. The \$80 will be credited back to your account when you place your first cabinet order(s) over \$500.

Samples are sent with free freight to commercial addresses only. If you would like your sample sent to a residential address, the surcharge for residential deliveries will be charged on your invoice.

Additional minis may be purchased for \$20 each with shipping added. Additional B15's (Limit 1 per style) may be purchased for \$20 each with shipping added. Charges for additional samples will not be credited back to you.

Display Program

Please contact your sales representative or the IKS office and we will guide you through the display process. We have two programs based on the size of your display.

Displays shorter than six feet in length will be sold to you at 50% off your normal price. The discount will appear as one amount on your invoice, not on each individual item. Freight charges apply.

Photos of your IKS display in your showroom are required to receive discount and to confirm installation. Photos are to be submitted within 60 days of receipt of display. **Failure to produce photos of the display installed in the showroom will result in you being invoiced full price for the cabinets.** (See terms, conditions, & agreement attached. Required to take advantage of program.) Displays over six feet in length will be sold to you at 50% off of your cost. Discount will appear as one amount on your invoice, not on each individual item. Freight charges apply.

Photos of your IKS display in your showroom are required to receive discount and to confirm installation. Photos are to be submitted within 60 days of receipt of display. **Failure to produce photos of display installed in showroom will result in you being invoiced full price for the cabinets.** (See terms, conditions, & agreement attached. Required to take advantage of program.)

Please Email display photos to carol@internationalkitchensupply.com. After the pictures are received, you will be given a 10% discount on each future order (6 foot or larger display) that you purchase until the 50% display cost been credited back to you. These credits are available for up to one year from the ship date of the display. These discounts are available for pre approved displays installed in an established dealer.

Please remember that shipping costs are not part of the display discount or rebate program. Feel free to contact us if you have any questions or if you need help designing a display.

Decorative Organizers

1 Waste Basket Pullout, 1 Base Filler Pullout and 1 drawer organizer insert can be added to your display order to be eligible for display pricing. Additional organizers may be purchased at regular price.

Above policies are subject to change.

Thank you,
Your friends at IKS



DISPLAY PROGRAM AGREEMENT

I have read the IKS sample and display program document and agree to the terms and conditions. I understand that if I do not send pictures of the display installed in my showroom within 60 days of receipt of the order that I will be billed for the 50% credit I was given on the cabinets. I agree to pay the amount upon receipt of an invoice.

Name: _____ Date: _____

Signature: _____

Company Name: _____

Display Invoice Number: _____